

Peer Powered Cities and Regions

Deliverable 4.6. Summary report on Peer Learning Agreements (Final)

September 2020



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Peer Powered Cities and Regions

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Preface

PROSPECT aims to create an easy and replicable peer to peer learning programme for regional and local authorities to learn with and from each other on how to finance and implement their sustainable energy and climate action plans using innovative schemes. The learning programme has five (5) thematic modules, namely public buildings, private buildings, public lighting, transport, and cross-sectoral in which regional and local authorities, who can serve as mentors or mentees, will learn in two ways: through peer mentoring and study visits. The learning programme has three learning cycles; each learning cycle offers 5 peer mentoring and 5 study visit programmes.

Who We Are

No	Participant Name	Short Name	Country Code	Logo
1	Institute for Housing and Urban Development Studies BV	IHS	NL	
2	The European association of local authorities in energy transition	ENERGY CITIES	FR	
3	European Federation of Agencies and Regions for Energy and the Environment	FEDARENE	BE	
4	Institute for European Energy and Climate Policy Stichting	IEECP	NL	
5	EUROCITIES ASBL	EUROCITIES	BE	
6	University of Piraeus Research Center	UPRC	GR	
7	Climate-KIC GmbH	CLIMATE-KIC GMBH	DE	
8	Ober Oesterreich Energiesparverband	ESV	AT	
9	Agencia Regional de Energia para os Concelhos do Barreiro, Moita e Montijo	S.ENERGIA	PT	
10	Mesto Trnava	TRNAVA	SK	



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Executive Summary

This summary report on peer learning agreements outlines the final objective, scope, methodology, limitations, results, and future recommendations. The appendices show the list of signatories as well as copies of the final commitment statements.

1 Introduction

A peer learning agreement was defined in the draft summary report on peer learning agreements (**Deliverable 4.1, November 2017**) as a signed document that reflects a multiple-party commitment to participate in the PROSPECT peer learning programme. In both peer mentoring and study visit programmes, the multiple parties refer to the mentor and mentee(s) – and the representatives of their respective organizations - as well as of the assigned learning facilitator.

Mentors and mentees were individuals from local and regional public authorities – and public entities who represent them on their behalf – in the European Union. Participants were from any of the following: regional, city, or municipal authorities; regional, city or municipal energy agencies; public energy sector companies, among others. Learning facilitators, on the other hand, were from the project partners of PROSPECT.

The initial purpose of the peer learning agreement was to support the individualized learning between the mentor and the mentee(s), to provide clear direction for the learning program; and to enhance self-management among the participants. The content of the peer learning agreement was supposed to be individualized or customized to reflect the peer learning objectives between the mentor and the mentee(s). The learning agreement also specified the targeted learning outcomes to be achieved during the learning programme.

Overall, the initial peer learning agreement had the following structure: summary of peer learning objectives; target learning outcomes to be achieved; description of learning activities; roles and responsibilities of multiple parties, including the learning facilitator; duration of the learning program; confidentiality agreement; and signatures of the participants, including representatives of their respective organizations, and of the assigned facilitator.

Since the submission of the draft summary report, there have been iterations on the peer learning agreements based on external and internal feedback. With this introduction, this summary report on peer learning agreements (**Deliverable 4.6, September 2020**) outlines the final objective, scope, methodology, limitations, results, and recommendations. The appendices show the list of signatories as well as copies of the final commitment statements.

1.1 Objectives and Scope

The final purpose of the peer learning agreement, now known as a ***commitment statement***, is to demonstrate the official commitment – at the highest political level - of the PROSPECT project participants.

A signed commitment statement from the “home organizations” of individual participants was implemented to ensure impact at scale i.e. *that the capacities built during the programme will be diffused back in the organizations and be implemented in the form of concrete sustainable energy or climate action projects.*

In doing so, individual participants “share forward” what they have learned from PROSPECT in their home organizations. On the other hand, their “home organizations”, by signing the commitment statement, provide space for learning and are willing to invest on what the participants have learned.

The peer learning agreement is an additional level of commitment as participants, during the application process and upon acceptance to the learning programme, have agreed to specific terms and conditions, such as the at the level of individual (*i.e. commitment to participate for the entire duration of the learning programme*) and of the organization (*i.e. that the representative of the organization agrees with the individual participating in the programme*)

Text box 1: Terms and conditions

Please make sure you check the expected duration and schedule of the learning programme in order to ensure you will be able to set aside the needed time for your participation. Please visit this site <http://www.h2020prospect.eu/learning-programme>, choose your preferred method of learning (Peer Mentoring or Study Visit) and download and read the respective booklet.

Information from this survey will be processed in order to match you with most suitable peer. If we do not find a match in this learning cycle, your information will also be processed in the upcoming cycle and we will contact you to ask for your availability and interest. If, at any time, you want PROSPECT team to delete your application from our records, just send an email to us through our helpdesk and your data will be deleted.

Upon acceptance to the learning programme, I agree to the following terms and conditions: *

- I agree on the data collection and publication of the names/stories of the mentors publicly on the PROSPECT website, as part of the PROSPECT dissemination activities.
- I confirm that the representative of my organization agrees with my participation in the learning programme
- I am aware I will have to participate for the entire duration of the learning programme
- I confirm that I have the capacity to carry out the peer to peer learning in English

1.2 Methodology and Limitations

A digital template of the commitment statement was made available to the participants via the facilitator who is the main contact person for either a matched pair – a mentor or mentee for peer mentoring – or a peer group – which is composed of one mentor and between 2 – 7 mentees for the study visit. See Template 1: Digital template and 2: Example template for the commitment statement.

Template 1: Digital Template for the commitment statement

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Insert your logo here.
Right click & choose
"change picture".

COMMITMENT STATEMENT

As a [insert your work title] of [insert the name of your organization] in [insert the name of your city/region and country], I would like to signify my commitment to [insert relevant statements].

Signed on behalf of the Mentee

Date: dd/mm/yyyy

Name: [insert name here]

Position: [insert work title and the name of organization]

Signature



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Template 2: Example template for the commitment statement



The image shows a digital template for a commitment statement. It features a light blue border and a dark blue wavy footer. The header includes the PROSPECT logo and the text 'Peer Powered Cities and Regions' on the left, and the 'Water' logo on the right. The main title 'COMMITMENT STATEMENT' is centered. Below the title, a paragraph states: 'As a Director of the Regional Energy Agency of the South Holland province, I would like to signify my commitment towards the statement below, in Rotterdam, the Netherlands. I commit to supporting the development of innovating financing schemes, such as Energy Performance Contracting, Revolving Funds and Third-party financing, to my constituents and communicate the value and benefits of this to the public.' To the left, it says 'Signed on behalf of the Mentee' and 'Date: 18/10/2019'. To the right, it lists 'Name: Jan Boerman', 'Position: Director of the Regional Energy Agency of the South Holland province', and 'Signature'. At the bottom left, there is a small European Union flag icon and the text: 'The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.'

Each individual participant was responsible for ensuring that the commitment statement was signed by the mayor – or the highest authority in their home organizations - before the learning programme ends. All participants of PROSPECT received the digital template from their facilitators as well as corresponding instructions. See Text box 2: Instructions for the commitment statement.

Text box 2: Instructions for the commitment statement

Dear (participant),

PROSPECT is seeking the commitment of your mayor [from your city and region] to ensure that the capacities built during the programme will be diffused back in the organizations and be implemented in the form of concrete sustainable energy or climate action projects. Please use the commitment statement to be filled out and signed by your mayor (or by the highest authority in your organization). Herewith are example of statements that you can use or improve on:

- Assuring participation of staff in the PROSPECT learning programme and taking part in the online and physical meetings
- Promoting the (insert the name of the relevant financing scheme) under (insert the name of the sector/module)
- Developing and/or accessing (insert name of relevant innovative financing scheme)
- Developing bankable projects (or proposals) that have high probability of success to acquire funding or attract investments
- Launching sustainable energy and climate actions using (insert the name of the relevant financing scheme) in my city or region
- Engaging in a meaningful professional relationship with another local and regional authority to co-invest in projects
- Continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation

Thank you very much.

[Name of facilitator]

All learning facilitators were responsible for following up the commitment statements from the individual participants. However, as the commitment statements were introduced in the middle of the project – while the participants were in varying degrees of completion, this did not generate a 100 percent response rate.

Participants from Learning Cycle 1 have already finished the learning programme and hence, facilitators found it difficult to obtain the commitment statements. Participants from Learning

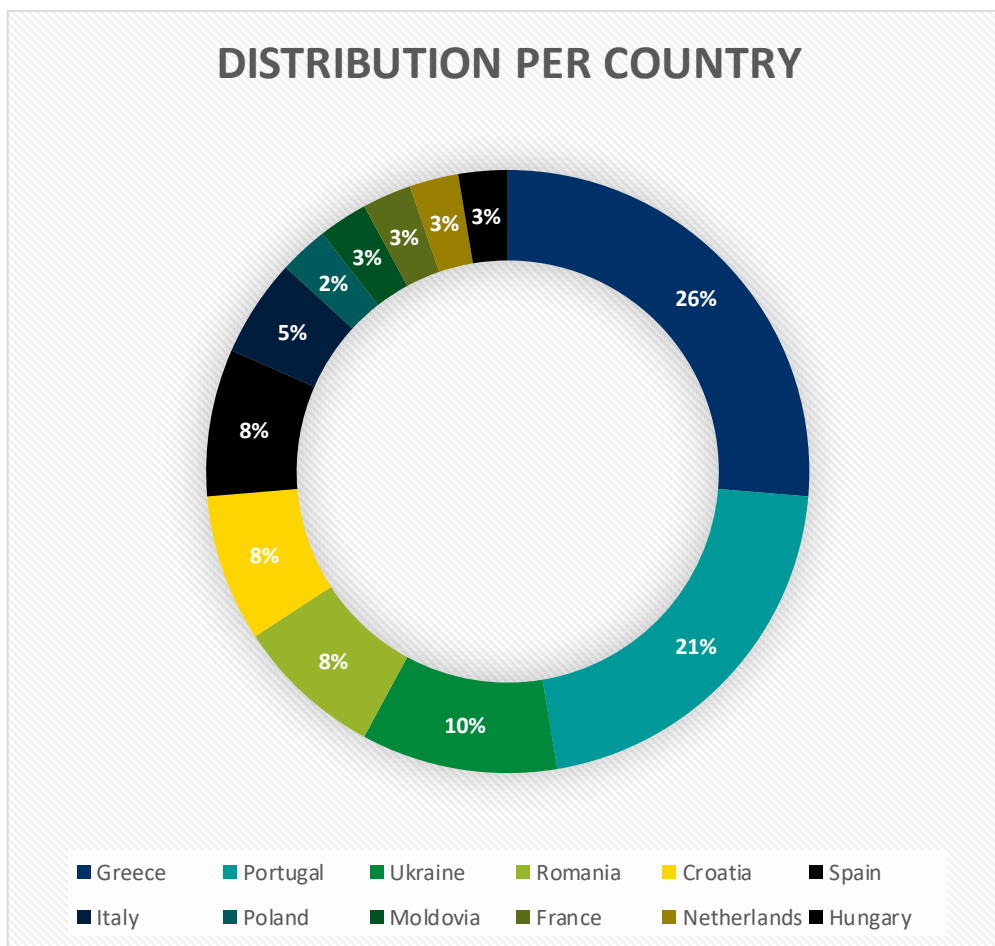
Cycles 2 and 3 were in the middle of the learning programme. As such, the response rate from the participants varied. Majority of the participants from Learning Cycle 4, unfortunately, did not have physical meetings due to the COVID-19 pandemic. Further, participants found it difficult to ask their mayors for their signatures due to the working from home arrangement.

2 Results

Overall, 38 commitment statements were obtained for PROSPECT. Out of the 38, 32 (84%) were single submissions, while 6 (16%) were multiple submissions¹. The results section shows the distribution of commitment statements per country (including the list of cities, municipalities, and provinces specifically represented), per organization, and per type of signatory. Most importantly, the results section shows the commitments that the signatories have committed to.

2.1 Distribution per country

Figure 2: Distribution of commitment statements per country



¹ Three local and regional authorities have submitted twice. These can be explained by either the participation of multiple individuals from one organization or by multiple participation of individual participants across different learning cycles.

Of the 38 signatories, 10 (26 %) came from Greece, 8 (21%) came from Portugal, 4 (10%) from Ukraine, 3 (8%) for both Romania and Croatia, 3 (8%) for Spain, and 2 (5%) from Italy. Poland, Moldova, France, Hungary, and the Netherlands had one (3%) signatory each.

2.2 List of cities, municipalities, and provinces represented

Table 1 shows the list of cities, municipalities, and provinces specifically represented by the signatories of the commitment statements.² As there were signatories from energy agencies, there may be locations that has not been covered by the list.³

² Loures and Vaslui were both represented twice. The municipalities of Palma Campania, San Gennaro Vesuviano, San Giuseppe was represented by one signatory.

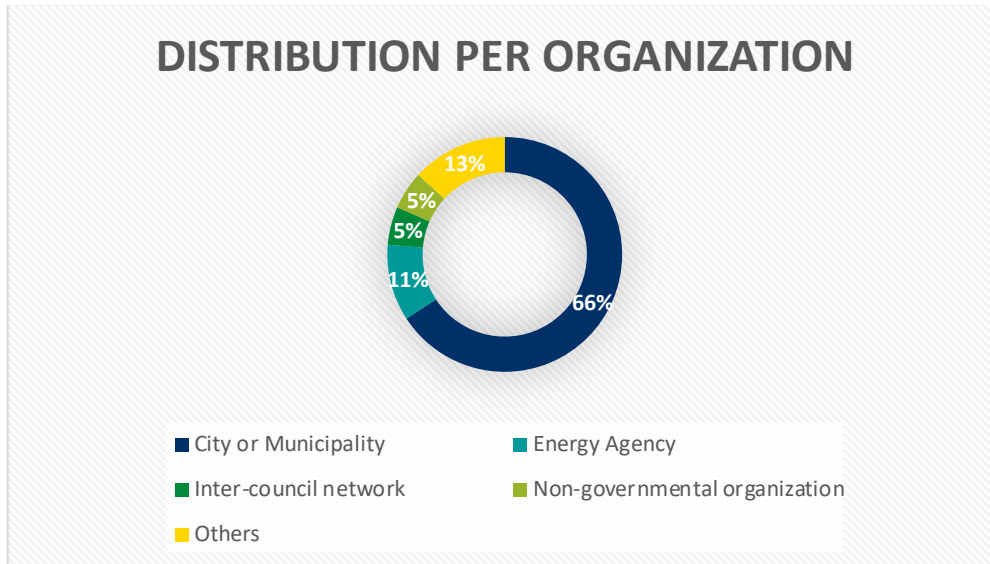
³ Regional Energy Agency North submitted twice and have not mentioned what cities or municipalities have been covered in the commitment forms.

Table 1: List of cities, municipalities, and provinces represented

Athens	Matosinhos
Avila	Municipalities of Palma Campania, San Gennaro Vesuviano, San Giuseppe
Baiao	Nea Ionia
Barcelona Province	Nizhyn
Chisinau	Oeste
Debrecen	Pesaro
Egaleo	Siemiatycze
Farkadona	Sud de l'Aisne
Heerlen	Thiva/Thebes
Ignoumenitsa	Trikala
Iraklio Attica	Valladolid
Karlovac	Vaslui
Katerini	Vesuviano and Striano
Kramatorsk	Vila Nova de Polares
Kremenchuk	Viseu
Loures	Yereven
Mafra	

2.3 Distribution per organization

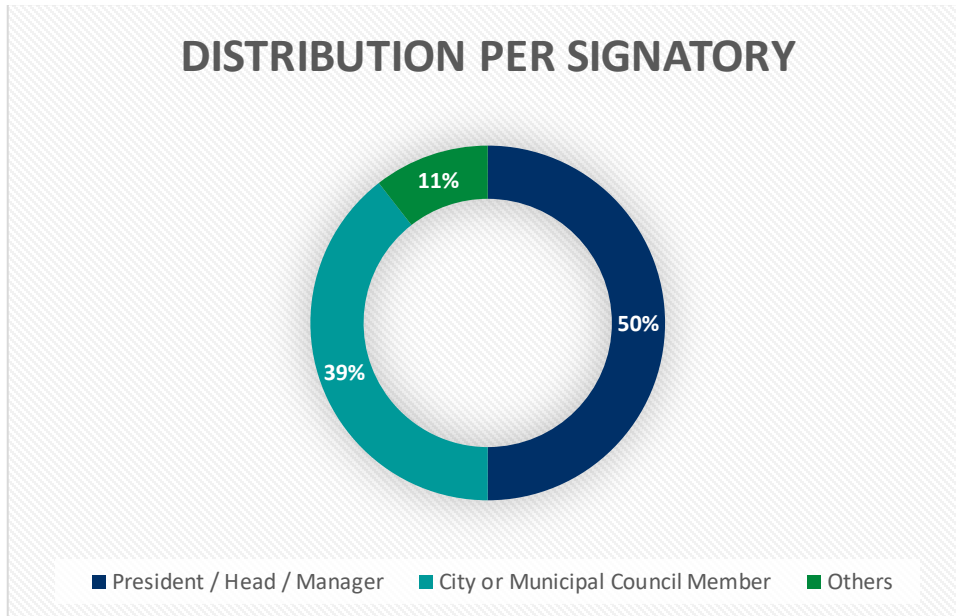
Figure 2: Distribution of commitment statements per organization



Of the 38 signatories, 25 (66%) were from cities or municipalities, followed by 4 (11%) from energy agencies; and 2 (5%) from both inter-council networks and from non-governmental organizations. Lastly, 5 (13%) came from each of the following organizations: a private company, a research institution, a communal company, an urban and economic development center, and a provincial council.

2.4 Distribution per type of signatory

Figure 3: Distribution of commitment statements per type of signatory



Of the 38 signatories, 19 (50%) held the role of a president/head/manager/chief, while 15 (39%) were a member of a city or municipal council (mayor/vice mayor/councillor). Lastly, there were 4 (11%) who held the following roles: a consultant, a representative, a strategy and business developer, and a chemical engineer from the planning and development department.

2.5 Commitments of signatories

The signatories have committed to different actions. The most common actions that the signatories have committed to were developing and accessing innovative financing schemes, developing bankable projects that have high probability of success to acquire funding or attract investments; and supporting the development and exchange of good practices and actions and communicating the value and benefits to the public.

Table 2: Commitments of signatories

Commitments	Frequency
Developing and accessing of innovative financing schemes	16
Developing bankable projects that have high probability of success to acquire funding or attract investments [<i>and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation</i>]	14
Support the development and exchange of good practices and actions and communicating the value and benefits to the public	14
Continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation	9
Assure participation of staff in the PROSPECT learning programme and taking part in the online and physical meetings	6
Launching sustainable energy and climate actions	3
Engaging in a meaningful professional relationship with another local and regional authority to co-invest in projects	2
Developing technical, organizational, and financial strategies	1

3 Recommendations

As explained earlier, the commitment letters have changed over time, resulting in a late introduction of the commitment letters while the 3rd learning cycle was already under way. This made it harder to collect signatures, as the participants were already committed and have signed the online consent to work on their projects and use the acquired knowledge in their future work. Such a late introduction of letters of commitment, tied in with the COVID pandemic and cancelation of planned physical visits, resulted in PROSPECT obtaining only 37 commitment statements.

Our main recommendation would be to introduce the commitment forms at the beginning of the programme. For example, the commitment statements can be embedded in the terms and conditions that participants agree on during the application and process and upon acceptance to the learning programme.

This is to ensure that the individual participants – and their home organizations – know what is expected of them in order to ensure impact at scale i.e. *that the capacities built during the programme will be diffused back in the organizations and be implemented in the form of concrete sustainable energy or climate action projects.*

Appendix 1: List of Signatories⁴

	Name	Position	Organization	City	Country
1	Eva Athanasakou	Manager, Energy efficiency Program	EUDITI Energy and Environmental Design Ltd	Athens	Greece
2	Ilias Efthymiopoulos	General Director	Aegean Energy and Environment Agency		Greece
3	Carlos Garcia Gonzales	President	County Council	Avila	Spain
4	Ionnis Gkikas	Mayor	Municipality	Egaleo	Greece
5	Anatolii Linnyk	Mayor	Municipality	Nizhyn	Ukraine
6	Hans van der Logt	Energy Transition Manager	Municipality	Heerlen	Netherlands
7	Ourania Mavridou	Chemical Engineer	Planning and Development Department	Nea Ionia	Greece
8	Bedratskyu Pavlo	Director	Institute for the Development of Kremenchuk	Kremenchuk	Ukraine
9	Paulo Piteira	Vice President	Camara Municipal	Loures	Portugal
10	Tiago Maia	Executive Board	Administration Board / Municipality	Matosinhos	Portugal
11	Joaquim Paulo de Sousa Pereira	Mayor	Municipality	Baiao	Portugal
12	Ionnis Sakellariou	Mayor	Municipality	Farkadona	Greece
13	Georgias Anastasiou	Mayor	Municipality	Thiva/Thebes	Greece
14	Ioannis Loios	Mayor	Municipality	Ignoumenitsa	Greece
15	Damir Mandic	Mayor	Municipality	Karlovac	Croatia
16	Vasilie Pavail	Mayor	Municipality	Vaslui	Romania
17	Dimitris Papastergiou	Mayor	Municipality	Trikala	Greece
18	Paolo Simoes	Head Secretary	Internmunicipal Community	Oeste	Portugal
19	Vadim Gridasov	Head of Department of investment activity and foreign economic relations	City Council	Kramatorsk	Ukraine
20	Evgheni Camensic	Climate and sustainable energy planning consultant	Alliance for Energy Efficiency and Renewables	Chisinau	Moldovia

⁴ Three signatories have provided two commitment forms each: Loures, Vaslui, and Regional Energy Agency North.

21	Agnieszka Koc	Deputy manager infrastructure department	Municipality	Siemiatycze	Poland
22	Helder Antonio Guerra de Sousa Silva	President	Municipality	Mafra	Portugal
23	Konstantinos C. Zapounidis	Senior Project Manager	Pieriki Development Agency	Katerini	Greece
24	Hrachya Sargsyan	First Deputy Mayor	Yereven Municipality	Yereven	Romania
25	Matteo Ricci	Mayor	Pesaro Council	Pesaro	Italy
26	Ivan Simic	Managing Director	Regional Energy Agency North	REA North	Croatia
27	Inma Pruna	Head of the Environmental Department	Barcelona Provincial Council	Barcelona Province	Spain
28	Vira Topikha	Head of investment and foreign economic activity unity	Municipality	Nizhyn City Council	Ukraine
29	Antonio Del Giudice	President	Conference of Mayors of UCSA Ufficio Comune per la Sositibilita Ambientale - Joint Office for Environmental Sustainability	Municipalities of Palma Campania, San Gennaro Vesuviano, San Giuseppe Vesuviano and Striano	Italy
30	Marc Herve Rey	President and project manager of Energy and climate	ALEC Sud Aisne	Sud de l'Aisne	France
31	Joao Paulo Gouvela	City Councilor	Municipality of Viseu	Viseu	Portugal
32	Arthur Jorge Baptista Dos Santos	Vice Mayor	Municipality	Vila Nova de Polares	Portugal
33	Konstantinos Diamantis	Representative	Municipality	Iraklio Attica	Greece
34	Miguel Garcia Fuentes	Strategy and Business Development for Energy	CARTIF	Valladolid	Spain
35	Zoltan Poser	CEO	EDC Debrecen Urban and Economic Development Center	Debrecen	Hungary

Appendix 2: Commitment statements

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COMMITMENT STATEMENT

As a climate and sustainable energy planning consultant of Alliance for Energy Efficiency and Renewables, in Chisinau, Moldova. I would like to signify my commitment to support Chisinau Municipality in climate and sustainable energy planning, energy performing contracts and other alternative financing schemes for energy and climate.

Signed on behalf of the Mentee

Date: 22/07/2020

Name: Evgheni Camenscic
Position: Climate and sustainable energy planning consultant
Signature: 

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COMMITMENT STATEMENT

As a Responsible of Strategy and Business Development for Energy of CARTIF in Valladolid, Spain. I would like to signify my commitment to continue exchanging knowledge on the best practices and lessons learned in projects related to smart urban transformation in the axis of energy efficient buildings, sustainable mobility and ICTs.

Signed on behalf of the Mentor

Date: 28/09/2020

Name: Miguel Á. GARCÍA-FUENTES
Position: Responsible of Strategy and Business
Development for Energy

Signature



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COMMITMENT STATEMENT

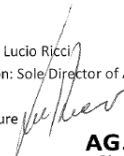
As a Sole director of AGENA s.r.l. in Teramo province. I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation. The projects are regarding investment for social housing buildings.

Signed on behalf of the Mentee

Date: 29/09/2020

Name: Lucio Ricci
Position: Sole Director of AGENA s.r.l.

Signature



AG. EN. A. S.r.l.
Piazza Garibaldi, 56
64100 TERAMO - ITALY
C.F./P. IVA: 01522110673



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COMMITMENT STATEMENT

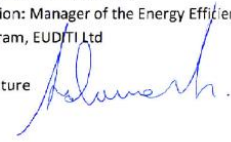
As a Manager of the Energy Efficiency Program of EUDITI Energy and Environmental Design Ltd in Athens, Attica, Greece, I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 15/07/2020

Name: Eva Athanasakou
Position: Manager of the Energy Efficiency
Program, EUDITI Ltd

Signature



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COMMITMENT STATEMENT

As a VICE-MAYOR of MUNICIPALITY OF VILA NOVA DE POIARES] in VILA NOVA DE POIARES, REGION OF COIMBRA, PORTUGAL. I would like to signify my commitment to support the development good practices and actions, based on innovating financing schemes, such as Energy Performance Contracting, Revolving Funds and Third-party financing, to my constituents and communicate the value and benefits of this to the public. Spread the value of PROSPECT event and the good practices shared through this program.

Signed on behalf of the Mentee

Date: 15/09/2020

Name: ARTUR JORGE BAPTISTA DOS SANTOS
Position: VICE-MAYOR MUNICIPALITY OF VILA
NOVA DE POIARES, PORTUGAL

Signature



Assinado de forma
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Baptista dos Santos
Dados: 2020.09.15
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Municipality of Irakleio Attica

COMMITMENT STATEMENT

As a representative of Iraklio Attica Municipality in Athens/Greece. I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 23/09/2020

Name: Konstantinos Diamantis
Position: Representative of Iraklio Attica Municipality

Signature



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Municipality of Egaleo

COMMITMENT STATEMENT

As a Mayor of Municipality of Egaleo, I would like to signify my commitment towards the statement below, in Egaleo, Greece. I commit to continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 27/12/2019

Name: Ioannis Gkikas
Position: Mayor of Municipality of Egaleo (GR)

Signature



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COMMITMENT STATEMENT

As a head of investment and foreign economic activity unity of Nizhyn City Council in Nizhyn, I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 10.08.2020

Name: Vira Topikha
Position: Head of investment and foreign economic activity unity

Signature 

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COMMITMENT STATEMENT

As a Mayor of Nizhyn in Chernihiv region, Ukraine, I would like to signify my commitment to developing and accessing of innovating financing scheme, such as Energy Performance Contracting.

Signed on behalf of the Mentee

Date: 13/11/2019

Name: Anatolii Linnyk
Position: Mayor of Nizhyn

Signature 

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COMMITMENT STATEMENT

As a Senior Project Manager of Pieriki Anaptixiaki S.A.-O.L.A. in Katerini/Central Macedonia/Greece, I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 15/06/2020

Name: Dr. Konstantinos Zapounidis
Position: Senior Project Manager of Pieriki
Anaptixiaki S.A.-O.L.A.

Signature



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COMMITMENT STATEMENT

As President of the Mafra Municipality I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Date: 28/07/2020

Name: Hélder António Guerra de Sousa Silva
Position: President

Signature




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COMMITMENT STATEMENT

As a Chemical Engineer at the Planning & Development Department of Municipality of Nea Ionia in Athens, Greece. I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 28/05/2020

Name: Ourania Mavridou
Position: Planning & Development Department,
Municipality of Nea Ionia

Signature



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COMMITMENT STATEMENT

As a Managing Director of Regional Energy Agency North in Koprivnica (Croatia), I would like to signify my commitment to:

- Assuring participation of staff in the PROSPECT learning programme and taking part in the online and physical meetings
- Promoting the Public and private partnership and Green bonds under Transport module
- Developing and/or accessing Public and private partnership and Green bonds
- Developing bankable projects (or proposals) that have high probability of success to acquire funding or attract investments
- Launching sustainable energy and climate actions using Public and private partnership and Green bonds in my city or region
- Engaging in a meaningful professional relationship with another local and regional authority to co-invest in projects
- Continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation

Signed on behalf of the Mentee

Zvonimir Perko

Date: 21/11/2019

Name: Ivan Simic
Position: Managing director

Signature



The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.

 PROSPECT
Peer Powered Cities and Regions
 Gemeente Heerlen

COMMITMENT STATEMENT

As an Energy Transition Manager for the Municipality of Heerlen in the Region Parkstad Limburg I would like to signify my commitment to developing technical, organizational and financial strategies to make our municipal building stock more sustainable. PROSPECT enabled us to exchange ideas and knowledge in an inspiring peer to peer way. Our own buildings should be shining examples of our climate ambitions and inspire our organization and others to join this transition into a better world to live in.

Signed on behalf of the Mentee

Date: 15/05/2020

Name: Hans van der Logt
Position: Energy Transition Manager for the people of Heerlen



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 PROSPECT
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 Інститут розвитку Кременчука

COMMITMENT STATEMENT

As a Director of Communal Utility «Institute for the Development of Kremenchuk» in Kremenchuk, Ukraine. I would like to signify my commitment towards the statement below. I commit to supporting the development of innovating financing schemes, such as Energy Performance Contracting in street lighting system, as well as to conduct a preparation and elaboration all relevant projects with sharing all acquired knowledge on regional and national levels.

Signed on behalf of the Mentee
First deputy of the mayor of Kremenchuk


Volodymyr Pelypenko

Date:

Name: Bedratskyi Pavlo
Position: Director of Communal Utility «Institute for the Development of Kremenchuk»


Signature

 The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.

COMMITMENT STATEMENT

As the Vice-President of the Municipality of Loures in Loures, Portugal, I would like to signify my commitment to continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 12/12/2019

Name: Paulo Piteira
Position: Vice-Presidente – Câmara Municipal
de Loures
Signature: *Paulo Piteira*



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COMMITMENT STATEMENT

As the Vice-President of the Municipality of Loures in Loures, Portugal, I would like to signify my commitment to continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 12/12/2019

Name: Paulo Piteira
Position: Vice-Presidente – Câmara Municipal
de Loures
Signature: *Paulo Piteira*



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COMMITMENT STATEMENT

As a project manager of Energy & Climate of ALEC Sud Aisne in Sud de l'Aisne. I would like to signify my commitment to:

- promoting the citizen financing scheme under energy sector;
- Continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning program and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 07/01/2020

Name: Marc-Hervé REY

Position: President of ALEC Sud Aisne

Signature



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COMMITMENT STATEMENT

As a City Councilor of the Finances, Mobility, Transports, Communications, Parishes, Rural and Urban Development, Energy, Municipal Works and Innovation of the Municipality of Viseu in Viseu, Portugal, i would like to signify my commitment to work in the development of innovating financing schemes and assuring participation of staff in the PROSPECT learning program and taking part in the online and physical meetings.

Signed on behalf of the Mentee

Date: 30/01/2020

Name: João Paulo Gouveia

Position: City Councilor of the Municipality of Viseu

Signature



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COMMITMENT STATEMENT

As a head of Department of investment activity and foreign economic relations of Kramatorsk city council in Kramatorsk, Donetsk region, Ukraine. I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 16/07/2020

Name: Vadim Gridasov
Position: Head of Department of investment activity and foreign economic relations

Signature



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COMMITMENT STATEMENT

As the Executive Board Member of MatosinhosHabit, EM Administration Board, in Matosinhos, Portugal, I would like to signify my commitment to assure participation of staff in the PROSPECT learning programme and taking part in the online and physical meetings so that we can continue working on present and future sustainable projects, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 22/10/2019

Name: Tiago Maia
Position: Executive Board Member of MatosinhosHabit, EM Administration Board

Signature



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 PROSPECT
Peer Powered Cities and Regions


COMMITMENT STATEMENT

As a Deputy Manager in Infrastructure Department in Municipal Council of Siemiatycze, Poland, I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 27/07/2020

Name: Agnieszka Koc
Position: Deputy Manager, Infrastructure
Department in Municipal Council of Siemiatycze

Signature *Agnieszka Koc*

 The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126. PROSPECT
Peer Powered Cities and Regions


COMMITMENT STATEMENT

As an energy manager of Yerevan Municipality (Republic of Armenia) I would like to signify my commitment to launching sustainable energy and climate actions using the Energy performance Contracting in our city and supporting the development of innovating financing schemes, such as Energy Performance Contracting, Revolving Funds and Third-party financing, to my constituents and communicate the value and benefits of this to the public.

Signed on behalf of the Mentee

Date: 15/11/2019

Name: Hrachya Sargsyan
Position: First Deputy Mayor of Yerevan

Signature *Hrachya Sargsyan*

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COMMITMENT STATEMENT

As Mayor of Baião, Porto District, in northern Portugal, I would like to signify my commitment to continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further, if possible, until successful implementation.

Signed on behalf of the Mentees:

Rui Pedro Andrade Paes Colares Mendes

Dora Marisa Gomes Pinto

Aida Manuela Pinto Ribeiro

Date: 09/17/2019

Name: Joaquim Paulo de Sousa Pereira
Position: Mayor of Baião

Signature



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COMMITMENT STATEMENT

As the Mayor of Farkadona in Farkadona, Greece, I would like to signify my commitment to Launching, Promoting, Implementing and Developing of Sustainable Energy Schemes, Projects and Actions, by focusing in the PROSPECT Axes, Staff's Training, Local Stakeholders' Engagement, Public (or other type) Investments Attracting, and Cooperating with other Organizations and Authorities.

Signed on behalf of the Mentee

Date: 06/12/2019

Name: Ioannis Sakellariou
Position: Mayor of Farkadona

Signature




The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.

COMMITMENT STATEMENT

As the mayor of the municipality of Thebes in Greece, I would like to signify my commitment towards the statement below. I commit to supporting the development of innovating financing schemes, such as Energy Performance Contracting, Revolving Funds and Third-party financing, to my constituents and communicate the value and benefits of this to the public. We will continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 05/12/2019

Name: Georgios Anastasiou
Position: Mayor of Thebes

Signature



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COMMITMENT STATEMENT

As a Managing director of Regional Energy Agency North in Koprivnica/Croatia. I would like to signify my commitment to developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and develop them further until successful implementation.

Signed on behalf of the Mentee

Date: 26/05/2020

Name: Ivan Šimić
Position: Managing director of Regional Energy
Agency North

Signature



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COMMITMENT STATEMENT

As Head of the Environmental Department of Barcelona Provincial Council in Barcelona province, Spain. I would like to signify our commitment to have into account the learnings of the project for developing bankable projects that have high probability of success to acquire funding or attract investments and continue working on the sustainable projects with which we applied to PROSPECT, beyond the duration of the learning programme and work to develop them further until successful implementation.

Date: 02/06/2020

Name: Inma Pruna
Position: Head of the Environmental
Department

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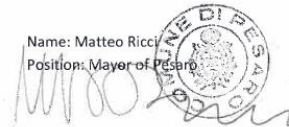
COMMITMENT STATEMENT

As a Project Manager at Public Works Department of Pesaro Council in Marche Region- Italy, I would like to signify my commitment towards the statement below, in Pesaro Council, Italy. I commit to supporting the development of innovative finance schemes, such as Energy Performance Contracting to implement sustainable energy and climate plans, especially within the framework of the Covenant of Mayors; also commit to sharing the results of this to the public.

Signed on behalf of the Mentee

Date: 5th November 2019

Name: Matteo Ricci
Position: Mayor of Pesaro



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 PROSPECT
Peer Powered Cities and Regions


COMMITMENT STATEMENT

As a mayor of the City of Igoumenitsa in Epirus Greece, I would like to signify my commitment to support the development of innovating financing schemes for the full implementation of SUMP in the City of Igoumenitsa and communicate its values and benefits to the public. Moreover, we assure the participation of our staff in the PROSPECT learning programme taking part in the online and physical meetings.

Signed on behalf of the Mentee

Date: 14/11/2019

Name: Ioannis Lolos
Position: Mayor of Igoumenitsa
Signature: 


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COMMITMENT STATEMENT

As a Head-Secretary of Intermunicipal Community of Oeste Region - Portugal in Oeste Region - Portugal I commit to supporting the development of innovating financing schemes, such as Energy Performance Contracting, Sustainable Mobility, Clean Transports, to the municipalities and communicate the value and benefits of this to the public.

Signed on behalf of the Mentee

Date: 18/11/2019

Name: Paulo Simões
Position: Head-Secretary of Intermunicipal Community of Oeste Region - Portugal
Signature: 


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 PROSPECT
Peer Powered Cities and Regions

 KARLOVAC
grad nasrta

COMMITMENT STATEMENT

As a Mayor of City of Karlovac, I would like to signify my commitment towards the statement below, in the City of Karlovac, the Croatia. I commit to supporting the development of innovating financing schemes, as a Energy performance Contracting, Revolving Funds and Third-party financing, to my constituents the value and benefits of this to public.

Signed on behalf of the Mentor

Date: 21/02/2020

Name: Damir Mandić
Position: Mayor
Signature



 The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.



 PROSPECT
Peer Powered Cities and Regions



LETTER OF SUPPORT

I, the undersigned Vasile Pavăl, Mayor of Vaslui City, Romania, I am aware of the possibilities offered through PROSPECT project to learn with and from other regional and local authorities on how to finance and implement sustainable energy and climate action plans using innovative schemes. I commit the availability and support to involve Mădălin Ionuț Popa in elaborating and implementing this kind of projects from Vaslui Municipality, so as to use and maximize the experience and lessons learned in the thematic modules on public transport and public lighting, organised under the H2020 Programme.

Signed on behalf of the Mentee

Date: 22/11/2019

Name: Vasile Pavăl
Position: Mayor of Vaslui City, Romania
Signature



 The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.



LETTER OF SUPPORT

I, the undersigned Vasile Pavăl, Mayor of Vaslui City, Romania, I am aware of the possibilities offered through PROSPECT project to learn with and from other regional and local authorities on how to finance and implement sustainable energy and climate action plans using innovative schemes.

I commit the availability and support to involve Mădălin Ionuț Popa in elaborating and implementing this kind of projects from Vaslui Municipality, so as to use and maximize the experience and lessons learned in the thematic modules on public transport and public lighting, organised under the H2020 Programme.

Signed on behalf of the Mentee

Date: 22/11/2019

Name: Vasile Pavăl
Position: Mayor of Vaslui City, Romania

Signature



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COMMITMENT STATEMENT

As a Mayor of the Municipality of Trikala in Greece, I would like to signify my commitment towards the statement below in Municipality of Trikala, in Greece. I commit to supporting the development of innovating financing schemes, such as Energy Performance Contracting, Revolving Funds and Third-party financing, to my constituents and communicate the value and benefits of this to the public.

Signed on behalf of the Mentee

Date: 6/12/2019

Name: Dimitris Papastergiou
Position: Mayor of the Municipality of Trikala

Signature



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COMMITMENT STATEMENT

As the CEO of EDC Debrecen Urban and Economic Development Center in Debrecen, Hungary, I would like to signify my commitment to assuring participation of staff in the PROSPECT Learning Programme and taking part in the online and physical meetings.

Signed on behalf of the Mentee

Date: 28/09/2020


Name: Zoltán Póser
Position: CEO of EDC Debrecen Urban and Economic Development Center

 EDC Debrecen
Nonprofit Kft.
4031 Debrecen, Széchenyi u. 3.
Adress: 20308674-2-09
Tel: +36 30 99-09-01/142

Signature



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COMMITMENT STATEMENT

As President of the Conference of Mayors of UCSa Ufficio Comune per la Sostenibilità Ambientale- Joint Office for Environmental Sustainability, I would like to signify my commitment towards the statement below, in the municipalities of Palma Campania, San Gennaro Vesuviano, San Giuseppe Vesuviano and Striano. I hereby commit supporting the development of innovating financing schemes, such as **Energy Performance Contracting, Revolving Funds and Third-party financing**, to my constituents and communicate the value and benefits of this to stakeholders.

Signed on behalf of the Mentee

Date: 17/08/2020

Name: Antonio Del Giudice
Position: President of UCSa Conference of Mayors

Signature


IL SINDACO
Antonio Del Giudice



The PROSPECT project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 752126.

Terminology

Energy efficiency actions

- **Sustainable energy and climate actions:** These refer to actions that fall under the five (5) thematic modules of the PROSPECT learning programme; namely public buildings, private buildings, transport, public lighting and cross-sectoral.
- **Public buildings:** This covers buildings and facilities owned, managed, or controlled by public authorities. Facilities refer to energy consuming entities that are not buildings, such as wastewater treatment plants.
- **Private buildings:** This covers buildings owned, managed, or controlled by private individuals or corporations. This refers primarily to the tertiary sector (services), such as private companies, banks, commercial, and retail activities, hospitals, etc. and residential buildings, including social housing.
- **Transport:** This covers the provision of and management of mass transit systems by public authorities, as well as private transport.
- **Public lighting:** This covers the provision of public lighting (e.g. street lighting and traffic lights) owned or operated by public authorities. Non-municipal public lighting is under private buildings.
- **Cross-sectoral:** This covers all those interventions falling under two or more thematic modules; climate change adaptation; local electricity production (e.g. wind power, hydroelectric power, photovoltaic); and local heat/cold production (e.g. combined heat and power and district heating plant).

Innovative financing schemes

- **Citizens finance (crowdfunding and cooperatives):** A crowd-funding involves an open call, mostly through the internet, for the provision of financial resources either in form of donation or in exchange for some form of reward and/or voting rights. This can happen in combination with energy cooperatives, which are business models based on shared ownership and democratic decision-making procedures.
- **Energy Performance Contracting (EPC):** EPC is a method to implement energy efficiency projects, by which an ESCO (Energy Services Company) acts as a unique contractor and assures all of the steps of a project, from audit through installation up to operations and maintenance. The ESCO delivers a performance guarantee on the energy savings and takes responsibility for the end result. The EPC contract is the contractual agreement by which the output-drive results are agreed upon.
- **Green bonds:** Local government (or their agencies) can issue green bonds to fund their sustainable energy and climate actions. A green bond can operate as a normal bond, which is a debt that will be paid back, depending on the characteristics of the bond, with interest. These can be made attractive via tax-exemptions.

- **Guarantee funds:** These are loan guarantees provided to lenders which serve as buffers against first losses of non-payment by the borrowers.
- **Soft loans:** Soft loan schemes are loans below market rates and with longer payback periods derived from public funding to facilitate investments.
- **Revolving funds:** A Fund established to finance a continuing cycle of investments through initial amounts received from its shareholders, creditors or donors and later on through amounts received from reimbursements of provided funding or loans to projects. These recovered funds become available for further reinvestment in other projects under similar scope (e.g. revolving funds for sustainable energy will use the loans recovered funds to finance new sustainable energy projects).
- **Third party financing:** This refers solely to debt financing. The project financing comes from a third party, usually a financial institution or other investor, or the ESCO, which is not the user or customer.

Project & Investment Cycles

- **Bankable projects:** Project or proposal that has sufficient collateral, future cash flow, and high probability of success, to be accepted for funding by a financial institution or investor.
- **Investment cycle:** This refers to the stages of pre-financing or servicing/operations from the financial institution's perspective.
- **Pre-financing:** This includes origination (e.g. own funds, technical assistance, EU facilities e.g. PDA, ELENA), underwriting (determining value and risk, requiring final project information, accurate costs and savings, procurement and contracting approach), and the investment decision.
- **Post-financing includes (servicing and operations):** Investment administration (legal documentation), draw down of funds (the external financing entity's final inspection) and on-going servicing for the life of the investment (following the agreement).
- **Project cycle:** This refers to the stages of development, implementation, and monitoring of a sustainable energy and climate action project financed by an innovative financing scheme.

Learning Programme

- **Mentor:** An individual representing a local or regional authority who have had direct experience on or have a specific expertise in financing a sustainable energy and climate action through an innovative scheme and is willing to share insights to a mentee.
- **Mentee city/region/agency:** An individual representing a local or regional authority who would want to learn from an experienced or expert peer on financing a sustainable

energy and climate action using an innovative scheme and is interested to apply what they learned in their own context.

- **Peer mentoring:** A one-to-one relationship between a mentor and a mentee and is characterized by open ended counselling and joint problem solving.
- **Matched pair:** A pair of mentor and mentee who would participate in the peer learning programme through peer mentoring.
- **Peer mentoring visit:** This refers to an activity wherein the mentor visit the mentee to understand the learning context and carry out mentoring activities.
- **Peer group:** A group of more than two peers (maximum of seven) with similar learning needs and objectives who can participate in the learning programme via study visits with the support of a mentor and a facilitator.
- **Study visit:** An activity that involves a peer group observing first-hand how a mentor city or region has implemented its sustainable energy or climate action project using an innovative financing scheme and get insights and recommendations directly from the implementers.
- **Online peer learning:** A learning activity that involves virtual discussions wherein the matched pair or peer group can discuss their issues and challenges and work on how they can achieve their learning objectives.
- **Facilitator:** An individual who supports the interaction among the matched pair or peer group by establishing the purpose of the program, steering the discussions, and collecting feedback on the peer learning process. All partners in the PROSPECT consortium will act as facilitators.



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